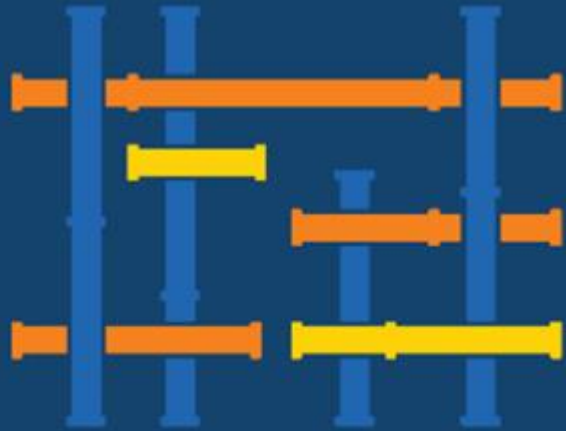


WEBINAR INFORMATION WHILE YOU ARE WAITING

- Welcome!
- All participants will be muted
- Please check your computer audio settings before the meeting to **BE SURE YOUR MICROPHONE IS MUTED** to avoid background noise
- Call in number: 1 (213) 929-4212 with Access Code: 784-454-804
- Questions will be answered at the end of the presentation
- Use the question chat box or the “raise your hand” feature and we will unmute you
- If you are experiencing any difficulty during the webinar, send a message via chat
- Presentation and recording will be available on the AFPM website
- Please join Slido Live Polling on your phone or computer before we begin:

Join at
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#Crude





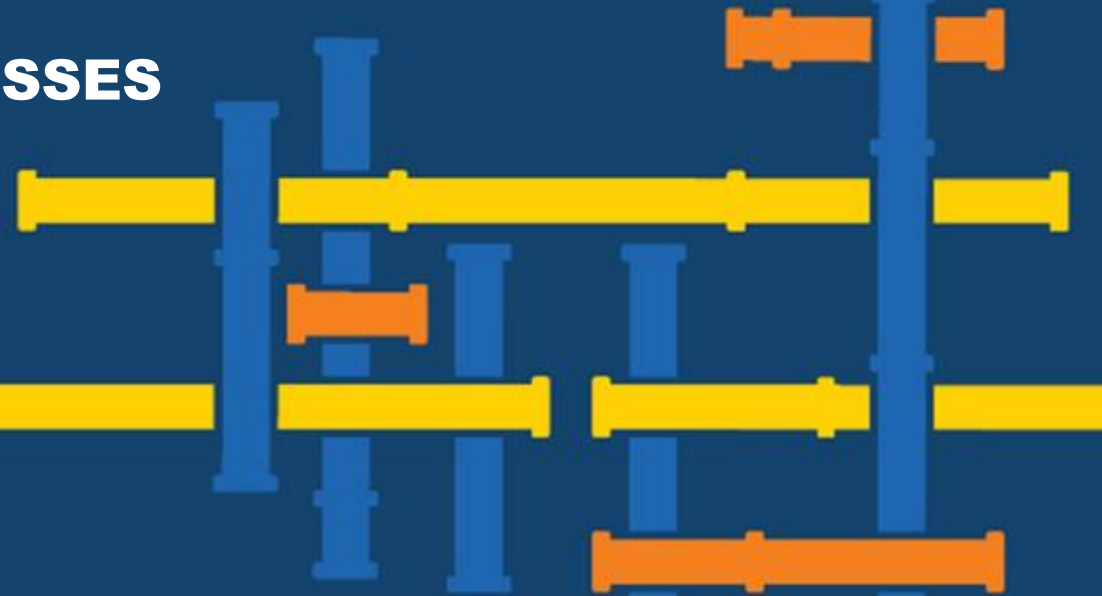
2020 AFPM **SUMMIT**

Excellence in Plant Performance

CRUDE FEEDSTOCK

**OILFIELD PRODUCTION CHEMICALS IMPLICATIONS
ON THE REFINING PROCESSES**

OCTOBER 29, 2020

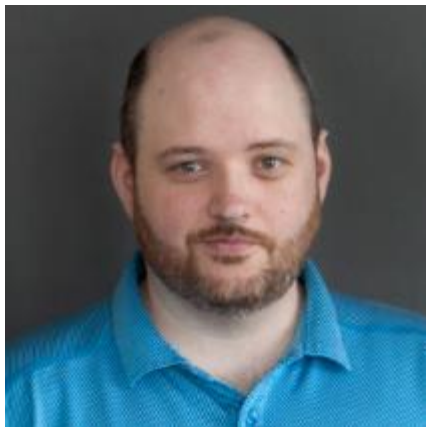


WHAT IS THE AFPM WEBINAR SERIES?

- AFPM has been doing various webinars for years, primarily safety related topics
- As we continue developing The Summit, Excellence in Plant Performance, there will be more opportunity for member engagement
- Deliver educational content and knowledge sharing opportunities throughout the year
- Previous Summit Webinars are Available on the AFPM Summit Website
 - February** - Safeguarding the FCCU during Transient Operations
 - March** - Shutdown Best Practices for Reactor Systems
 - April** - Reboiler Circuits For Trayed Columns
 - May** – Learning Teams Part 1 & 2
 - June** – Highlights of the Proposed Changes to API RP 751 Rev 5
 - July** - Digital Transformation: Positioning for What's Next
 - September** – FCC Key Equipment Reliability

SPEAKERS

HALLIBURTON



John Hazlewood

Technology Manager - Technical Services

John.Hazlewood@Halliburton.com



2020 AFPM
SUMMIT
Excellence in Plant Performance

DID YOU KNOW

YOU'RE NOT JUST RESPONSIBLE
FOR WHERE YOU ARE, BUT ALSO
FOR WHERE YOU'VE BEEN.

That's particularly important when you're working at heights. In addition to taking precautions while you're working, you must be mindful of how you leave the worksite.

Items blown by the wind or jarred loose can cause damage to property and people. Make sure no loose objects are left behind after you've completed your work. Check your area before you check out.

At Halliburton, Priority No. 1 is safety.



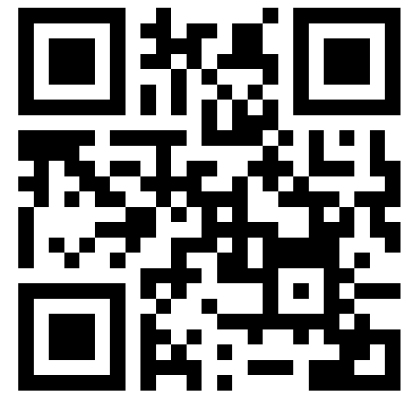
The Halliburton *10 to Zero Life Rules* are a compilation of basic rules that all Halliburton employees know and live by. These are key components for identifying and managing the hazards in our business.

HALLIBURTON

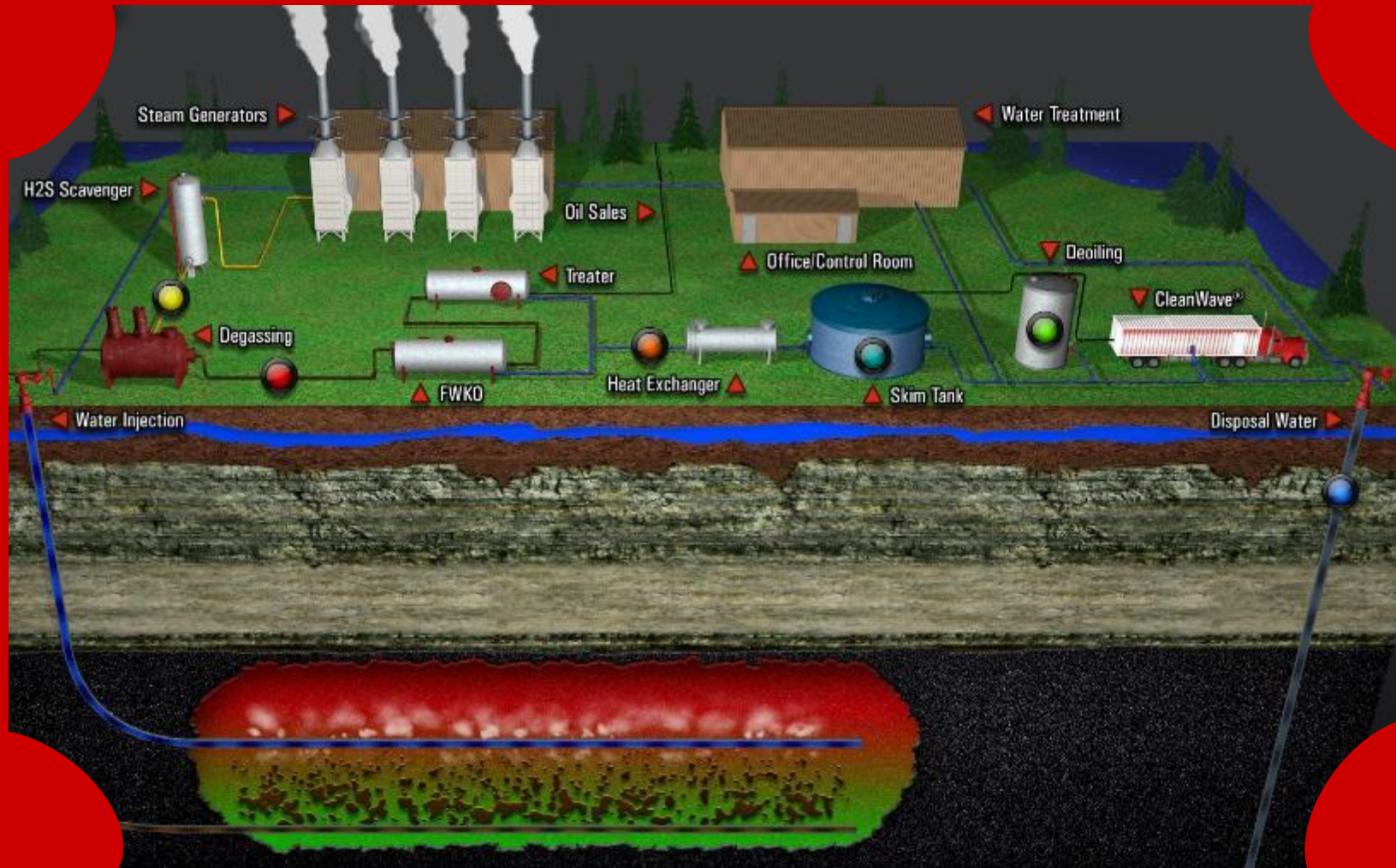
SLIDO QUESTIONS 1-2

- To access the poll, use your phone to scan the QR code or visit the link and type in the meeting code
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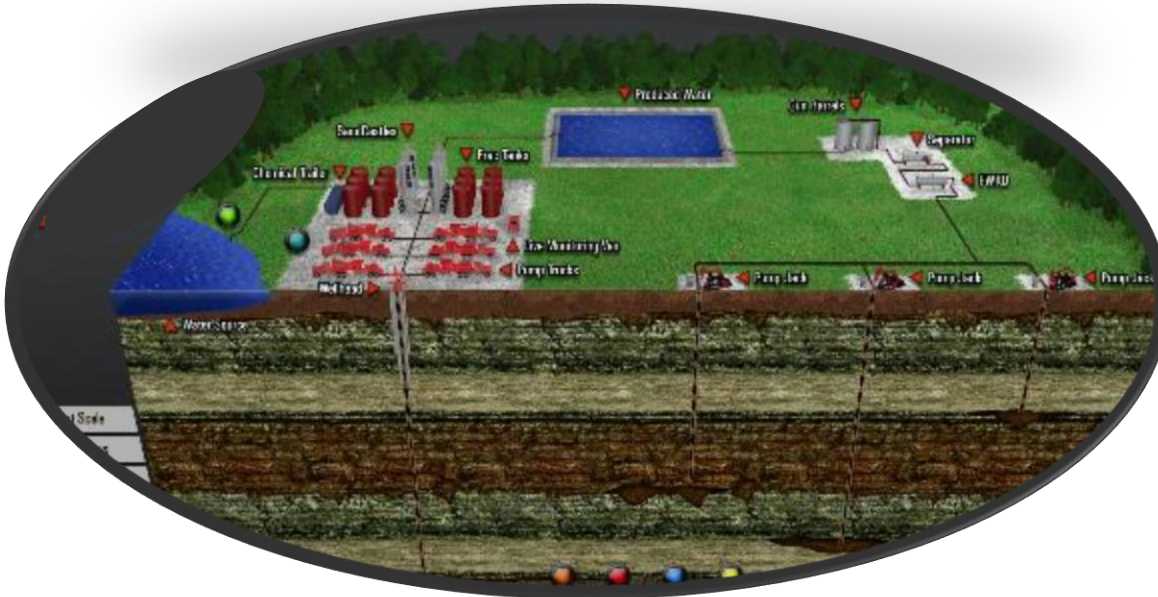
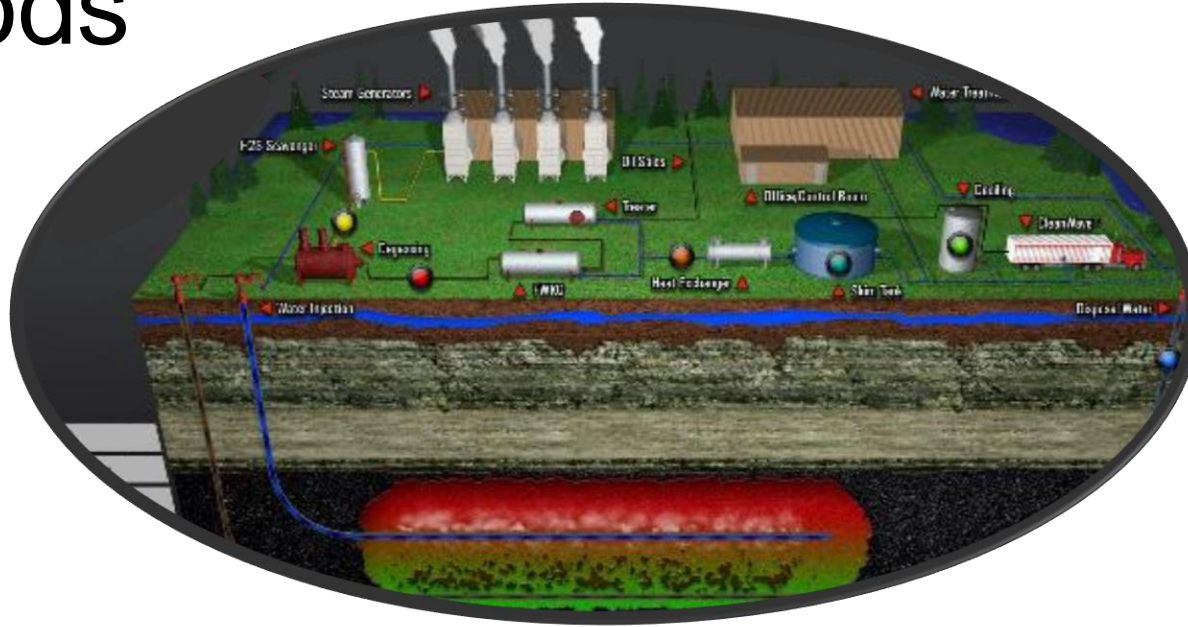


PRODUCTION METHODS



Production Methods

- Conventional
 - Offshore
 - Mars, Poseidon, Bonito Sour, Cascade
 - Enhanced Oil Recovery
 - CO₂ Flooding
 - Chemical Flooding
 - SAGD
 - Suncor OSH, Kearl Lake, Borealis Heavy, Access Western Blend
- Unconventional
 - Eagle Ford, Bakken, light tight oil (LTO)



Technical Challenges – Gulf of Mexico

- Higher Temperature and Pressures
- Speed of oil and water separations (low residence times)
- Water Quality Specifications (29 ppm O/G)
- Sub-Sea tiebacks for new production
- Shut In
- Treatment issues
 - Hydrates
 - Water Soluble Organics
 - Foam



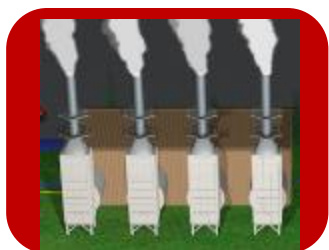
Gulf of Mexico Issues

Hydrates, Water Soluble Organics, Foaming

- Hydrates
 - Hydrate remediation
 - Methanol – causes WWTP issues
 - MEG – causes WWTP issues
 - LDHI (Anti Agglomerates) – oil soluble, surfactancy issues
- Water Soluble Organics (WSO)
 - WSO remediation
 - Buffered acids
 - Weak acids - drives WSO's into oil phase, alters pH and emulsion tendencies
- Foam
 - Foam remediation
 - Silicone based defoamers widely used
 - Separation issues, catalyst fouling



Heavy Canadian Bitumen



In-Situ

Mining

**Bitumen
Production**



Conventional

Condensate (Diluent)

Bitumen

Heavy Bitumen
By Rail

Bitumen

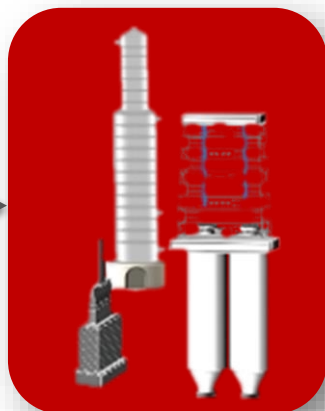
DilBit

SynBit

Light Synthetic
Crude

Heavy Synthetic
Crude

Upgraders



- Bow River
- Fosterton
- Lloyd Blend
- Lloyd Kerrobert

- Cold Lake
- Peace River Heavy
- Seal Heavy
- Smiley-Coleville
- Wabasca Heavy
- Western Canadian Select

- Long Lake Heavy
- Surmont Heavy Blend

- CNRL Light Sweet Synthetic
- Husky Synthetic Blend
- Long Lake Light Synthetic
- Premium Albian Synthetic
- Shell Synthetic Light
- Suncor Synthetic
- Syncrude Synthetic

- Albian Heavy Synthetic



Heavy Canadian Bitumen

- Bitumen Characteristics

- Large fraction of complex, long-chained hydrocarbons (asphaltenes, 10-20%)
- Heavy metals, corrosive salts, and sulfur
- BS&W up to 2% (not pipeline spec)
- Upgraded (40%) or diluted (60%) to meet pipeline spec

- Technical Challenges

- High demand for separations chemicals
 - Emulsion Breakers – 200 to 500 ppm
 - Reverse Breakers – 50 to 200 ppm
- Blending with lighter crudes at refineries
 - Asphaltene precipitation

- Impact to downstream operations

- Entrained chemicals from upstream treatment
- Blended crudes hide difficult species that affect downstream operations



Unconventional

Light Tight Oil, Eagle Ford, Bakken

■ Sources

- Oil Sands - mining
- Light Tight Oil - Fracturing
- Oil Shale – fracturing

■ Crude Characteristics

- Light / Sweet - API (35 +) / low sulfur
- Paraffinic / Waxy
- Low Metals
- Solids

■ Technical challenges

- Tank Farm - wax precipitation
- Compatibility - changing compatibility
- Solids stabilized emulsions

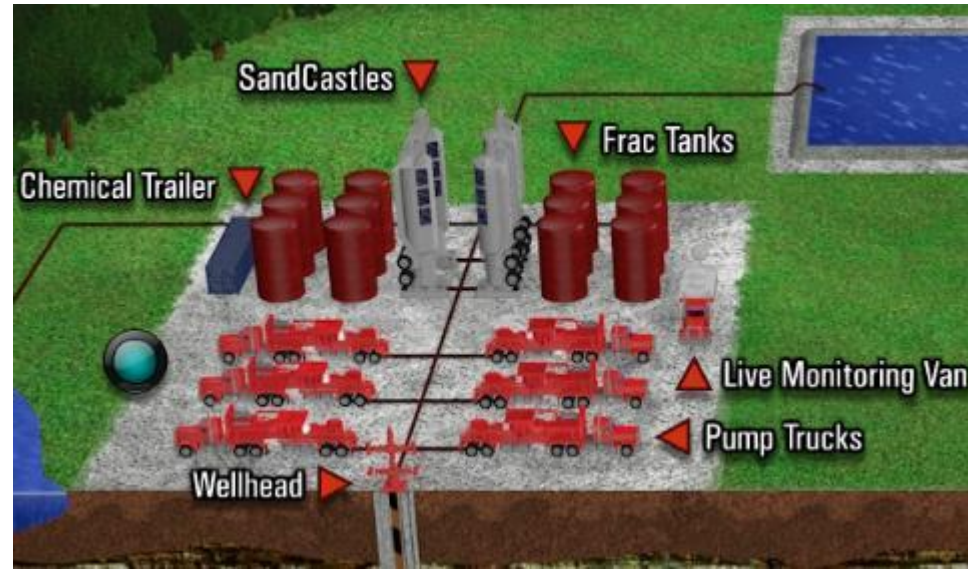


Photo Credit: Champion Technologies 2010

UPSTREAM CHEMICALS



Upstream Chemical Applications



FLOW ASSURANCE

- Asphaltenes
- Hydrates
- Paraffin
- Scale



ASSET INTEGRITY

- Corrosion
- Microbiology
- Gas Conditioning



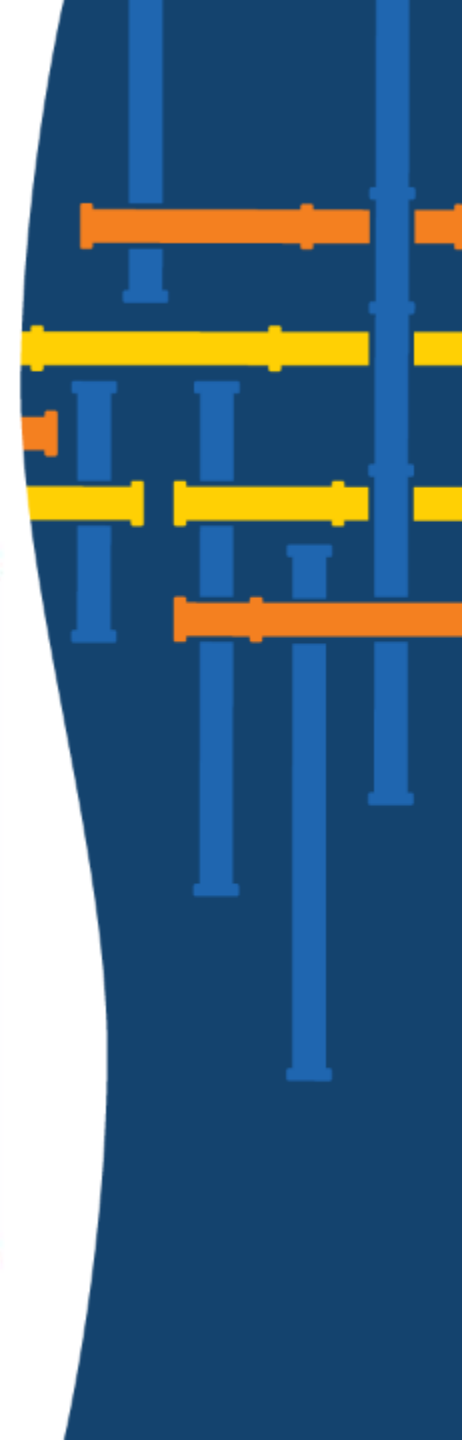
PHASE SEPARATION

- Emulsion
- Water Quality
- Foaming



STIMULATION

- Water Treating
- Reservoir Souring
- H₂S and Iron Sulfide in Frac Pits
- Low Initial Production



Flow Assurance Chemicals

- Scale Inhibitors

- Phosphonates, polyacrylates



- Paraffin Control

- Amine oxides, polyacrylates, sulfonates



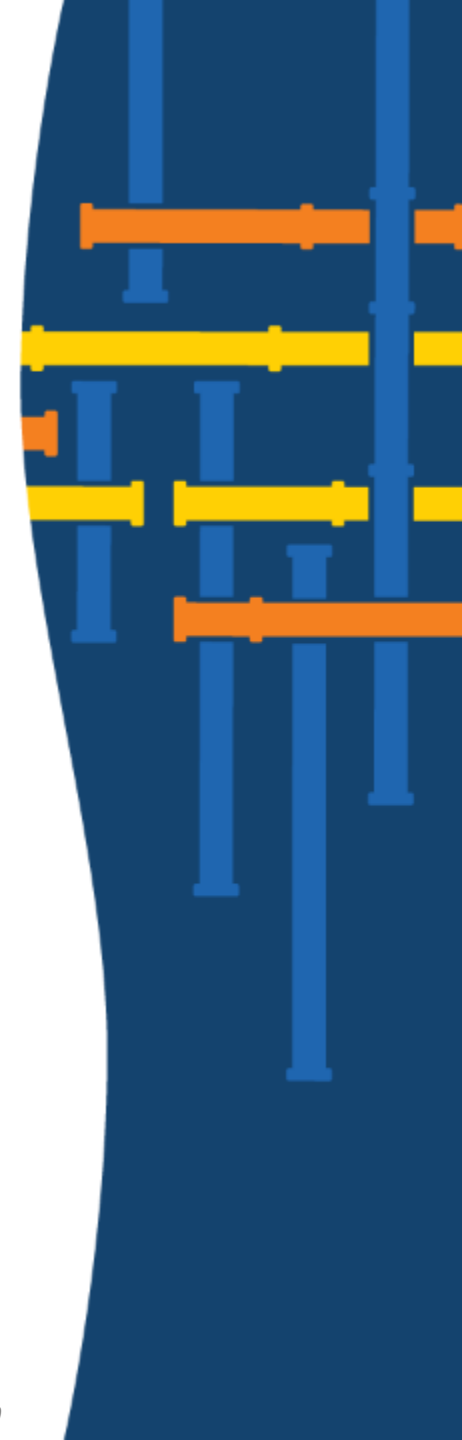
- Asphaltene Control

- Alkyl phenol resins, sulfonates, quaternary amine salts



- Hydrate Inhibitors

- Ethylene glycol, methanol, quaternary amine salts, LDHI-AA



Asset Integrity Chemicals

- Corrosion Inhibitors

- Fatty amines
- Amides
- Phosphate ester
- Quaternary amine salts



- Biocides

- Glutaraldehyde
- THPS
- Quaternary amine salts

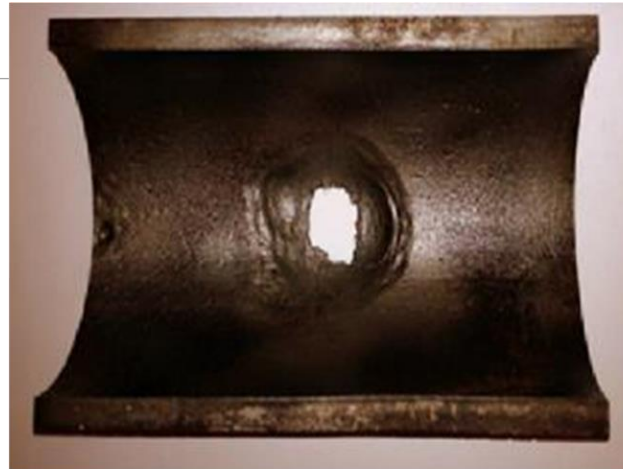


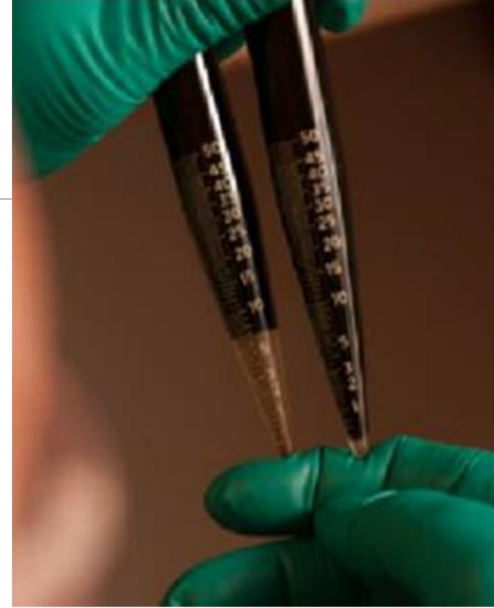
Photo Credit: Champion Technologies 2010



Phase Separation Chemicals

- Emulsion Breakers

- Sulfonates
- Surfactants
- Alkyl phenol resins



- Defoamers

- Polydimethylsiloxane (PDMS)
- Polyether alcohols
- Fluorosilicones



Photo Credit: Champion Technologies 2010

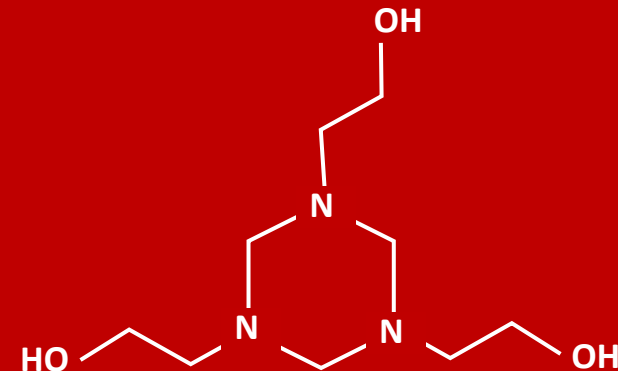


Phase separation / Scavengers

- Water Clarifiers
 - Metal salts
 - Polymers
 - Polyacrylates
- H₂S Scavengers
 - MEA/MA triazines
 - Aldehydes
 - Glyoxal



MEA Triazines

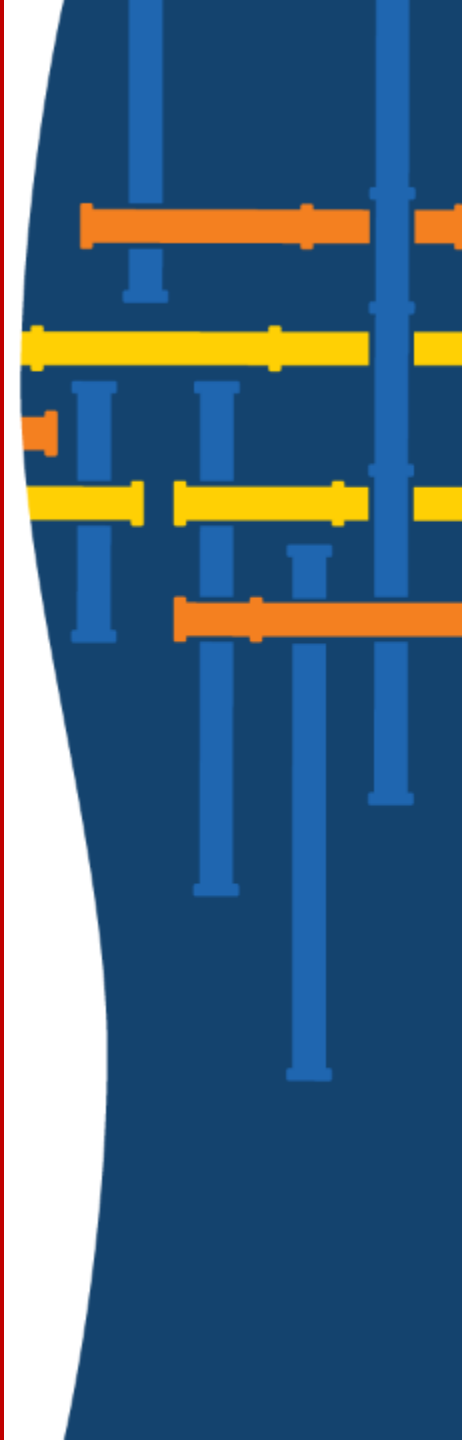


Stimulation Chemicals

- Friction Reducers
 - Polyacrylamides
 - Guar
- Surfactants
 - Sulfonates
 - Ethoxylated alcohols
- Clay Stabilizers
 - Quaternary amine salts



THANK YOU



SPEAKERS



Harold Eggert

Chief Global Technical Advisor
Harold.Eggert@Halliburton.com

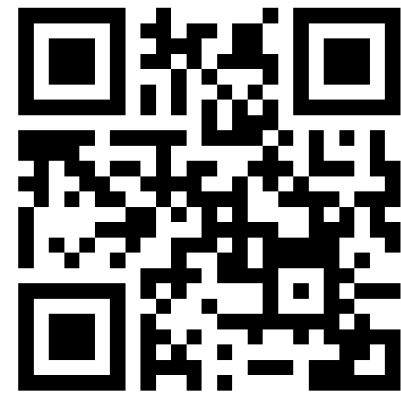
DOWNSTREAM IMPACTS



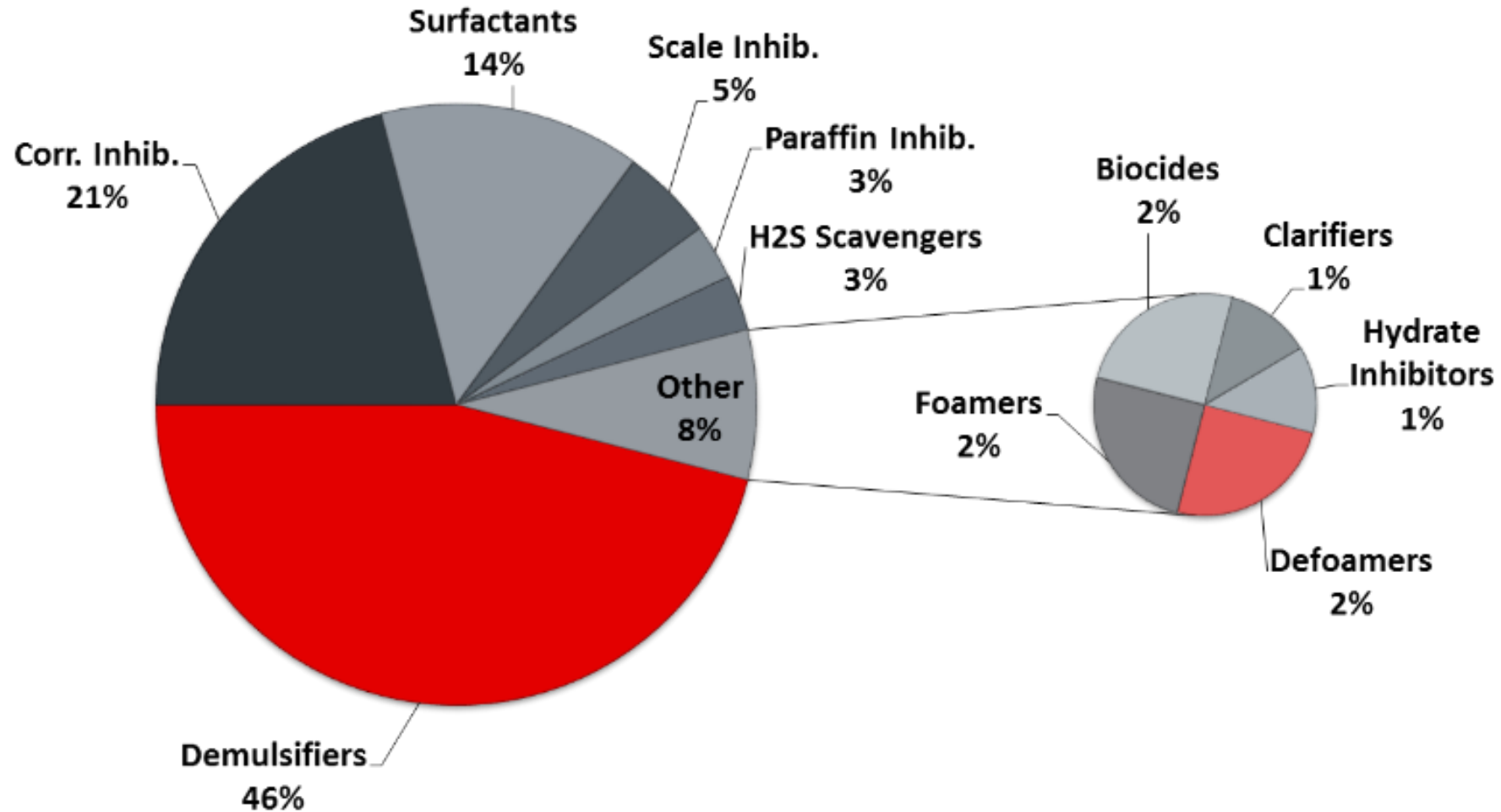
SLIDO QUESTION 3

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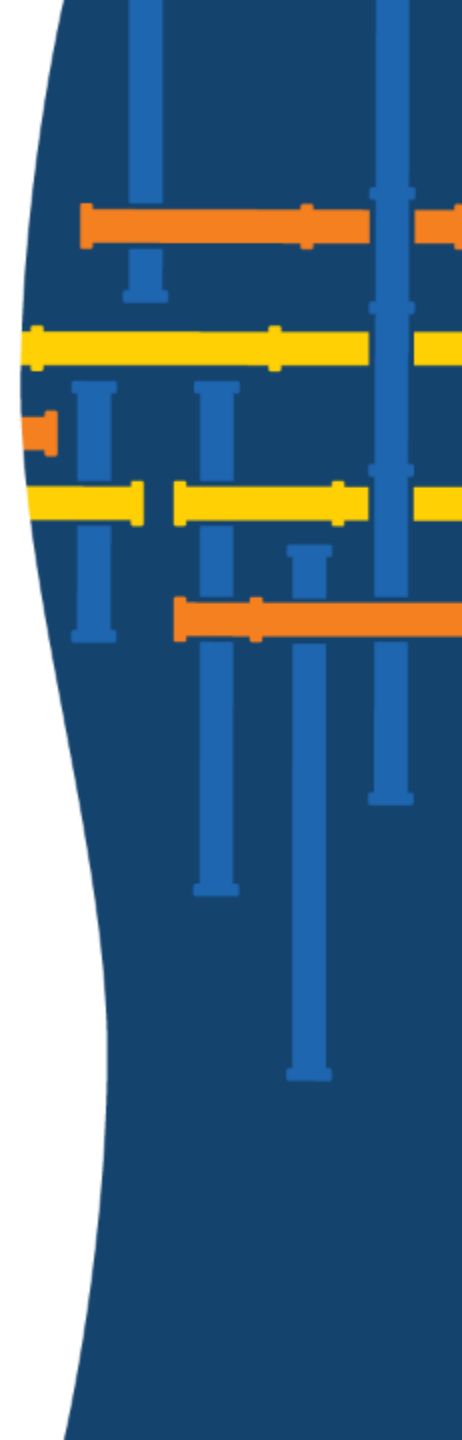
Production Chemical Breakdown



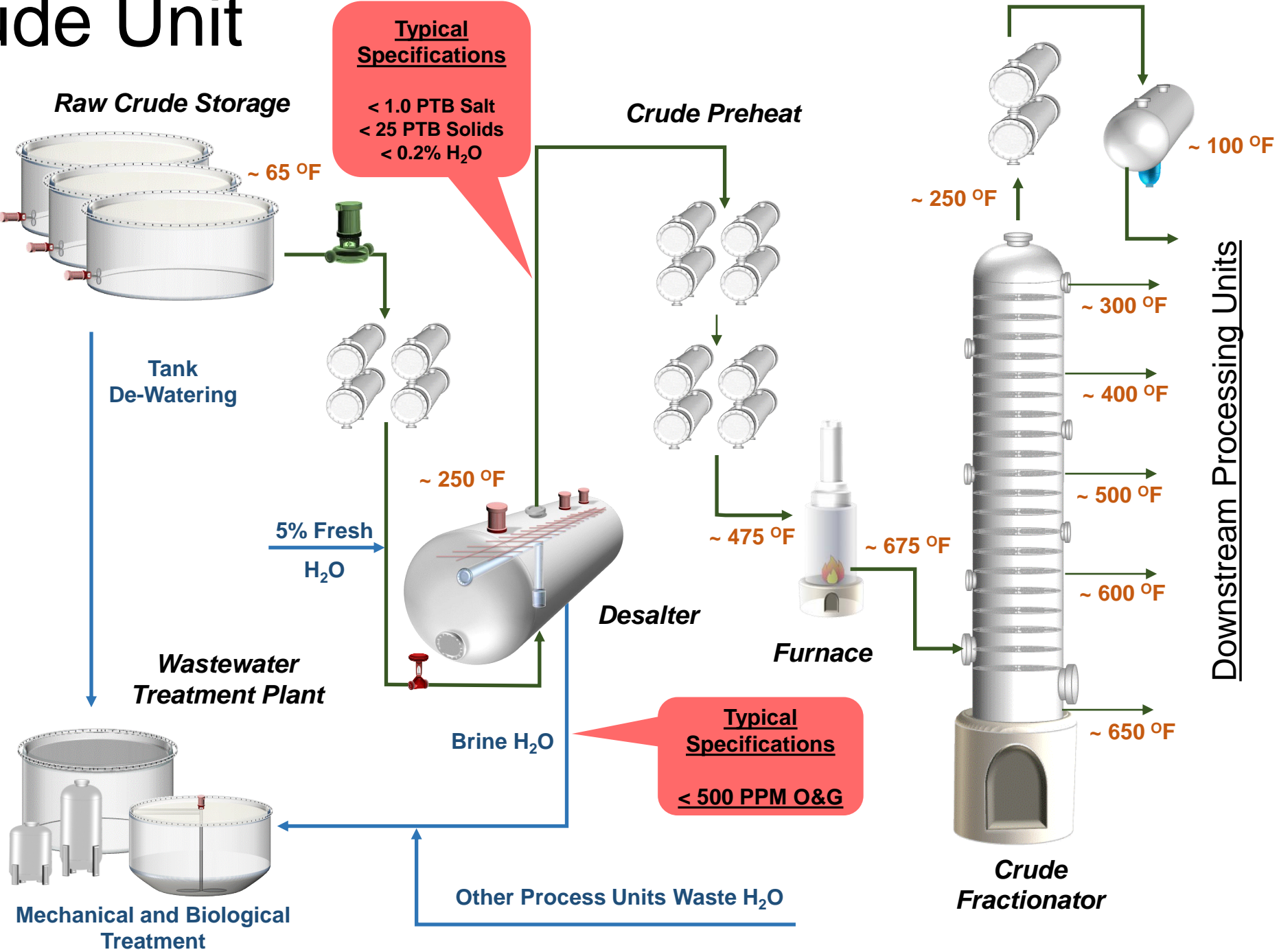
Absence of chemicals can also be a problem.

“The Usual Suspects”

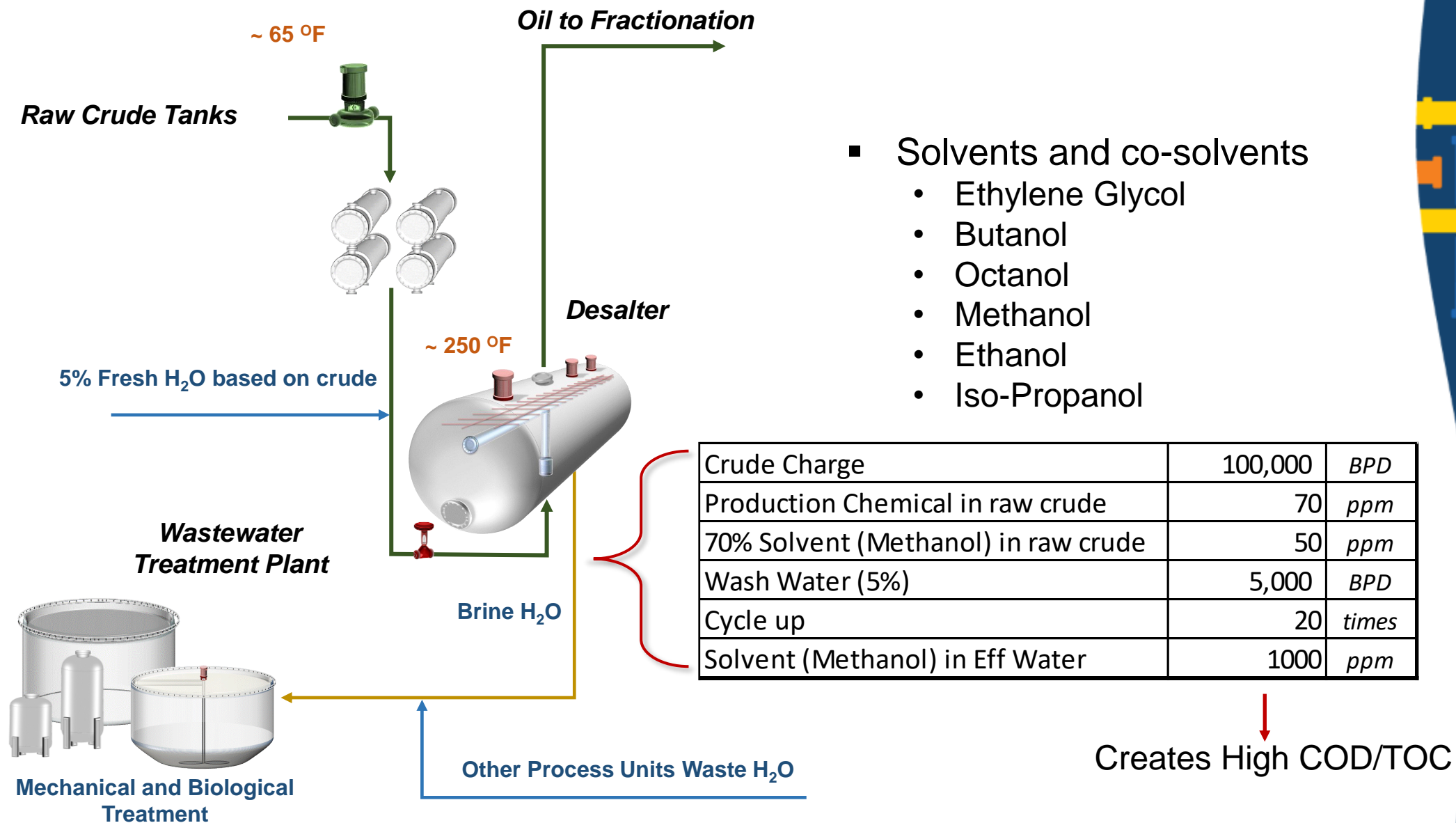
Functional Chemistry	Potential Impact	Water/Oil
Organic Chlorides (Carbon Tet)	Banned in 1994 Boil	Oil
Quaternary amine salts	Corrosion and Fouling	Water
Mineral Acids	Corrosion in Crude Unit	Water
Triazines	Crude Tower Fouling/Corrosion Waste Water	Both
Carboxylic Acid	Crude Unit Corrosion	Water
Calcium Stearate	Crude Unit Fouling	Both
Alkyl Phenol resins	Desalter Emulsion Stability	Oil
Fatty amines/amides	Desalter Emulsion Stability	Oil
Polymers	Desalter Emulsion Stability	Both
Sulfonates	Desalter Emulsion Stability	Both
Surfactants	Desalter Emulsion Stability	Both
Metal Salts	Desalter Emulsion Stability / Downstream Poison	Water
Polyacrylates	Fouling and Emulsion Stability	Water
Phosphate Esters	Fouling In Crude Tower	Oil
Phosphonates	Fouling In Crude Tower	Water
Vinyl acetate copolymers	Fouling Potential	Oil
Solvents	Phase Separation Potential Fouling	Both
Fluorosilicones	Silicone Poisoning of Catalyst	Oil
Polydimethylsiloxane	Silicone Poisoning of Catalyst	Oil
Ethylene Glycol	Waste Water Plant	Water
Gluteraldehyde	Waste Water Plant	Water
Methanol	Waste Water Plant	Water
Polyether alcohols	Waste Water Plant	Water
THPS	Waste Water Plant	Water



Crude Unit



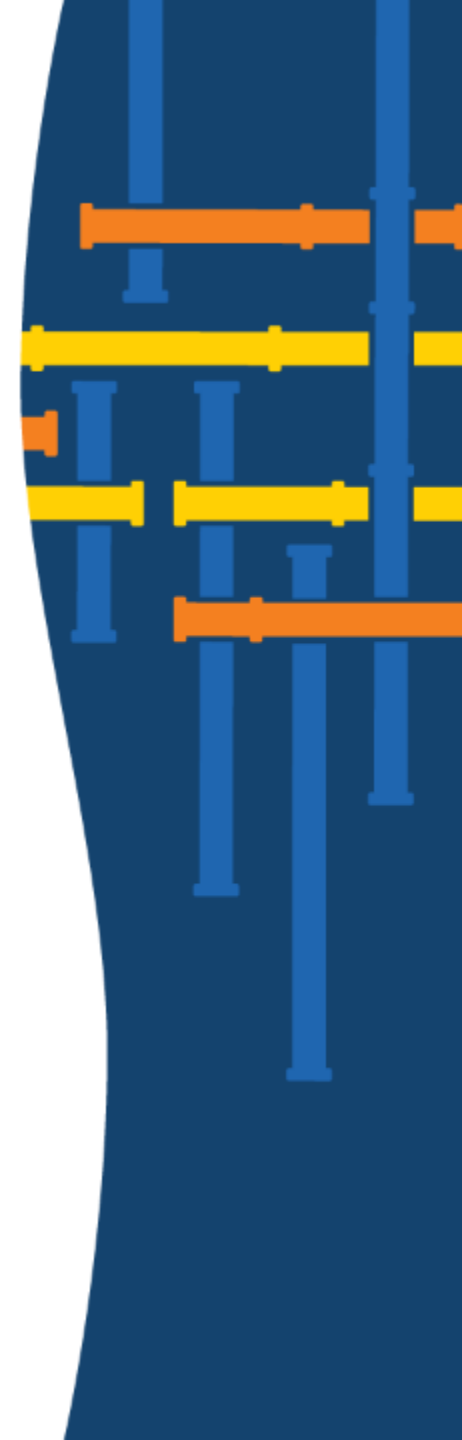
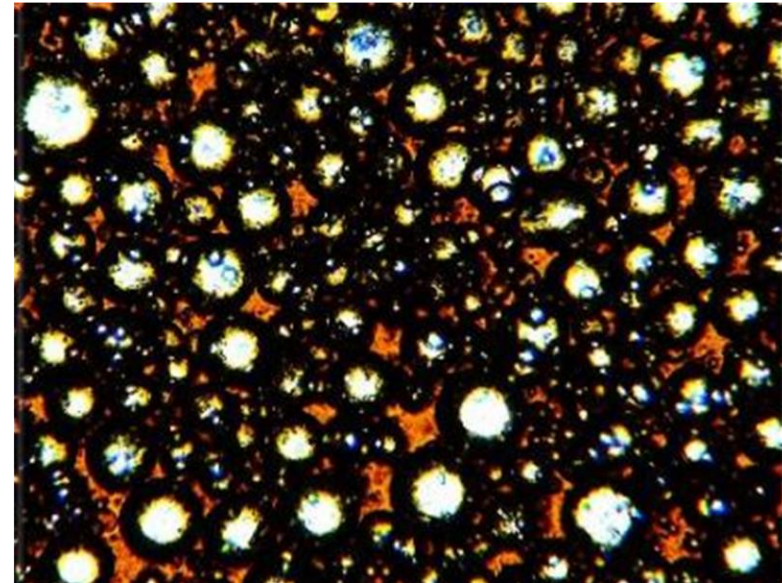
Crude Unit – Solvent Package Alone



Desalter & Emulsion Stability

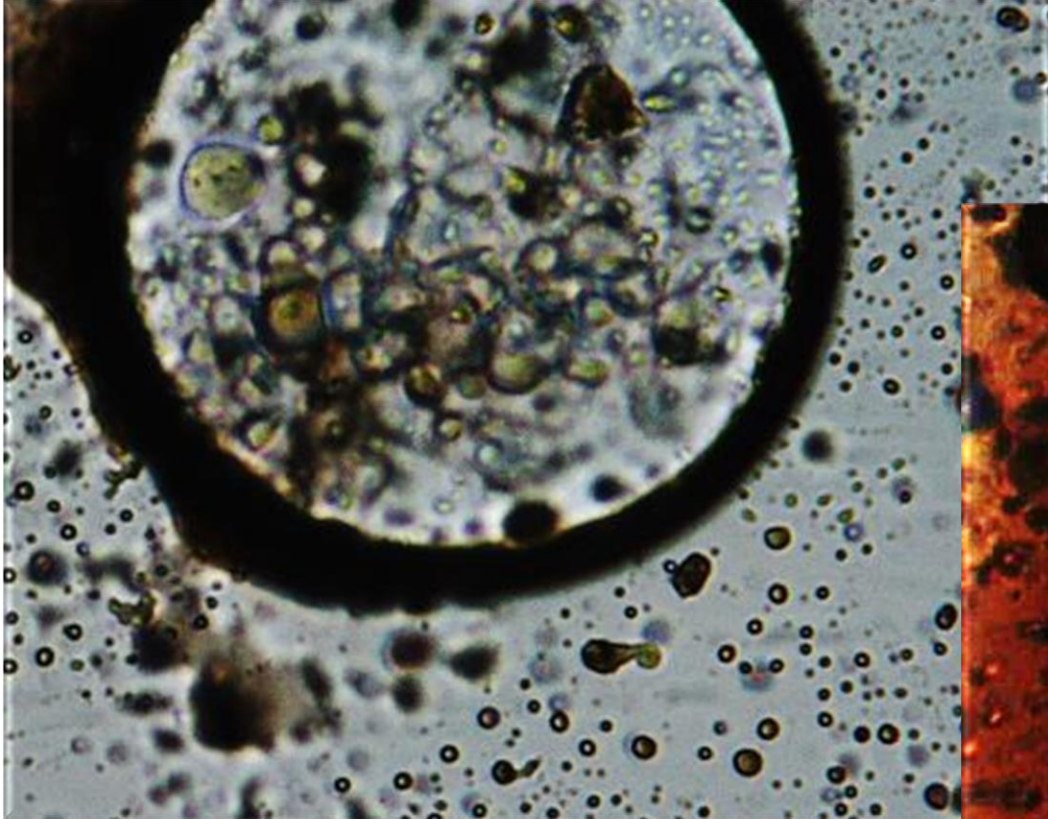
Chemistries	Oil/Water	Potential Impact
Alkyl Phenol Resins	Oil	Desalter Emulsion Stability
Fatty Amines/Amides	Oil	Desalter Emulsion Stability
Polymers	Both	Desalter Emulsion Stability
Sulfonates	Both	Desalter Emulsion Stability
Surfactants	Both	Desalter Emulsion Stability
Metal Salts	Water	Desalter Emulsion Stability
Polyacrylates	Water	Desalter Emulsion Stability
Solvents	Both	Phase Separation

- Increased O&G in desalter brine
 - Increased organic loading to WWTP
 - Chemical spend
 - Recovered oil reprocessing cost
- Growing and stabilized emulsion
 - Erratic amps and volts
 - Increased caustic demand to desalted crude
 - Water Carryover
 - High OH Chlorides

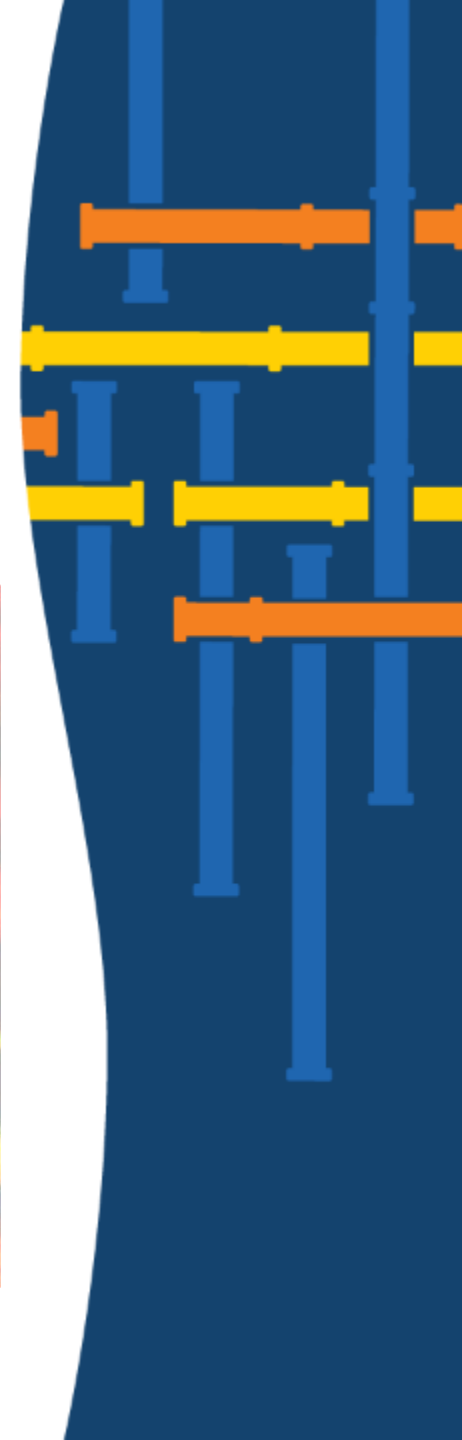
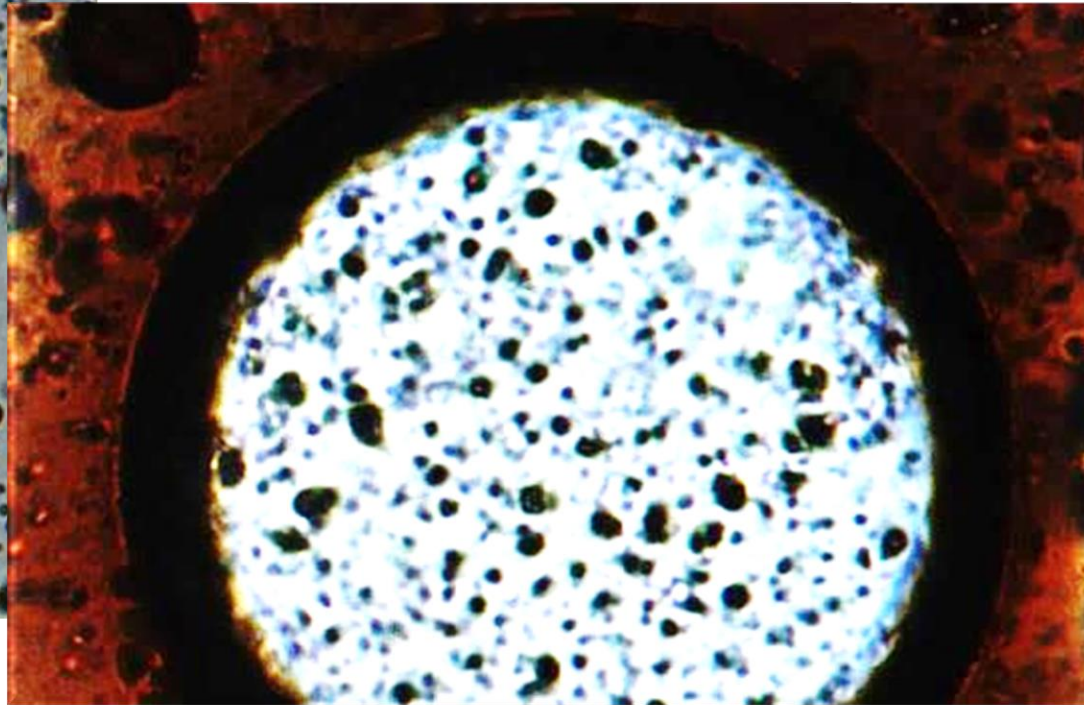


Complex Emulsions from Surfactants

Water Continuous Emulsion



Oil Continuous Emulsion



Brine Quality - Polyacrylates

Heptane
remains clear
and oil free

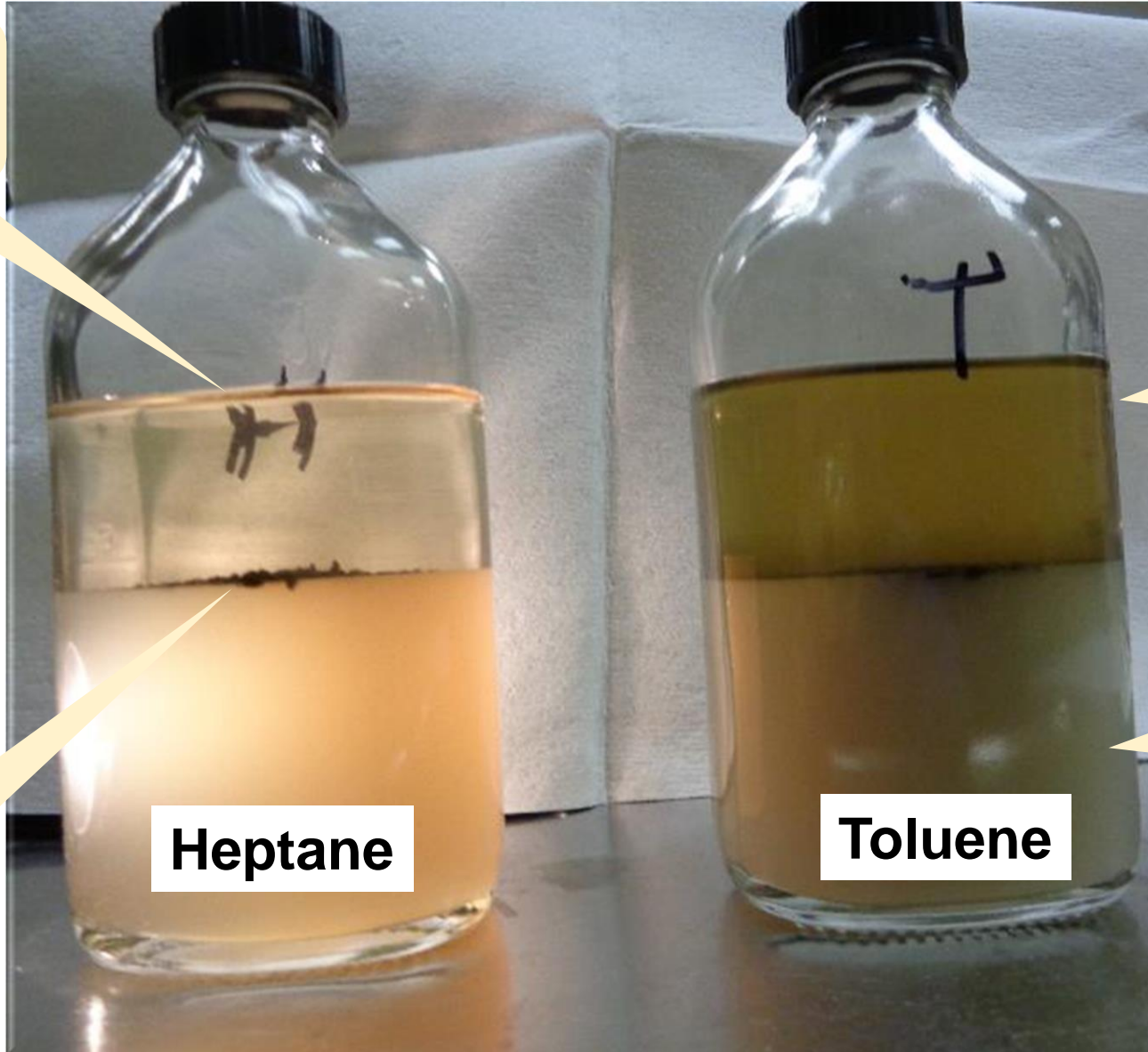
Some
“Polymer”
and oil flocked
at interface

Heptane

Small amount
of oil extracted
from brine into
Toluene

Water is
Mostly Oil
Free

Toluene

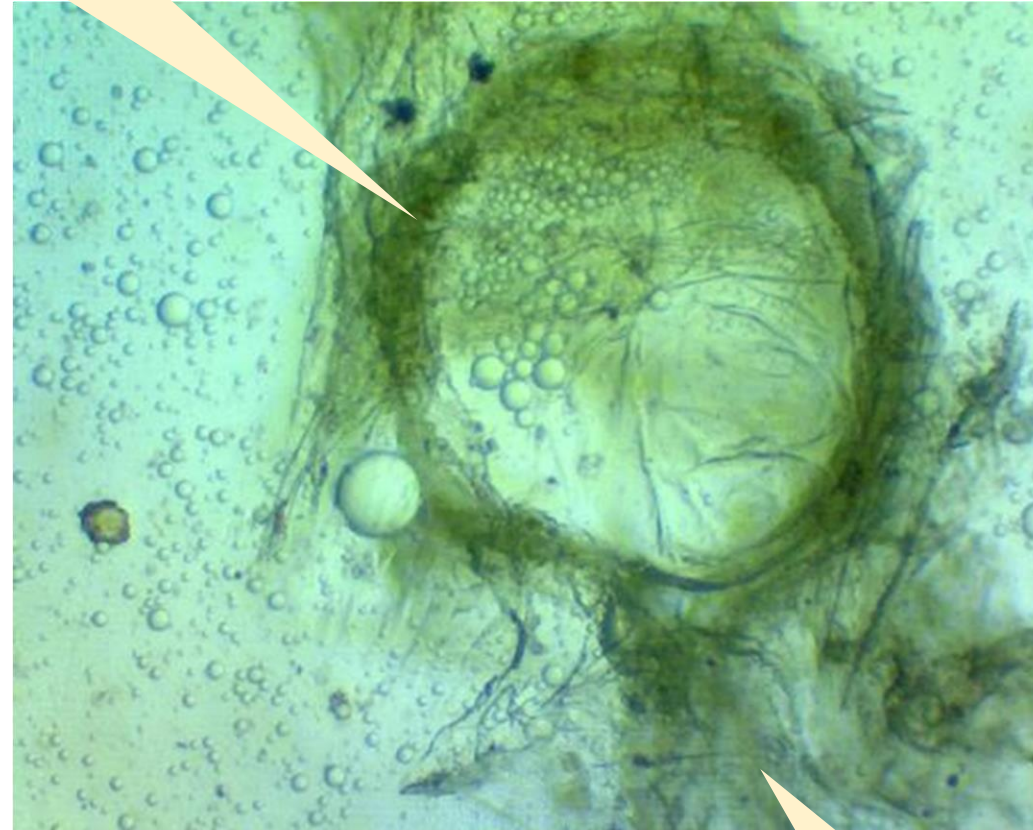


Brine Quality - Polyacrylates



Polymer and Asphaltenes

Microscope picture of polymer



- Insoluble in crude and water
- Highly polar
- Insoluble in Heptane and Toluene
- Soluble in polar solvents
 - Acetone
 - IPA

Potential Source

1. Drag Reducer
2. Water Clarifier

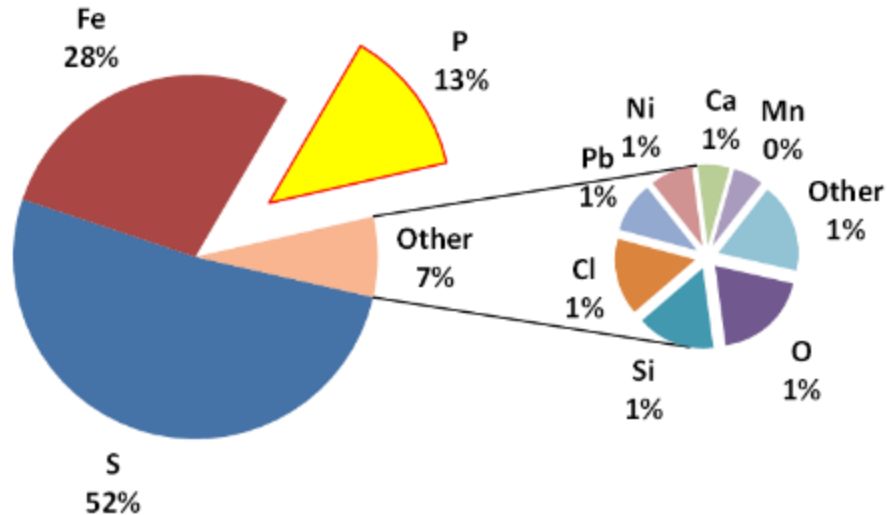
Analysis indicates polyacrylamide



Corrosion and Fouling

Chemistries	Oil/Water	Potential Impact
Organic Chlorides (Carbon Tet)	Oil	Banned in 1994 - Don't hydrolyze
Quaternary Amine Salts	Water	Corrosion and Fouling - High OH Cl-
Mineral Acids	Water	Corrosion
Triazines	Both	Corrosion and Fouling
Carboxylic Acid	Water	Corrosion
Calcium Stearate	Both	Fouling
Phosphate Esters	Water	Fouling
Phosphonates	Both	Fouling
Vinyl Acetate Copolymers	Oil	Fouling

Tray 12 Deposit



- Phosphorus fouling
 - Hydrolyzes to form phosphoric acid
 - Fouling typical in 400 – 475 degF
- MEA hydrochloride salts
 - Liquid salts
 - Significant impact on iDP corrosion

Downstream Catalyst & WWTP

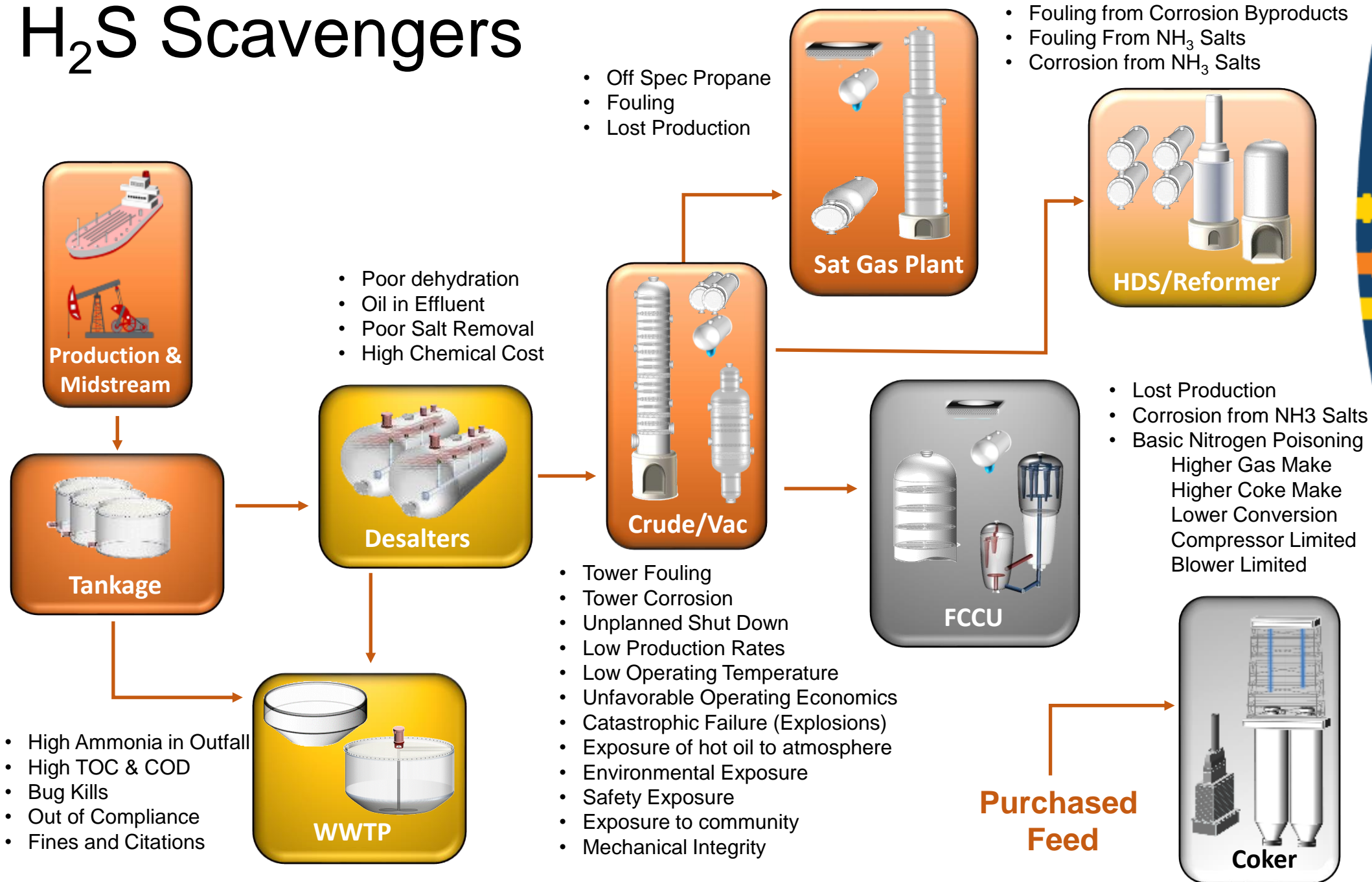
Chemistries	Oil/Water	Potential Impact
Fluorosilicones	Water	Catalyst poisoning
Polydimethylsiloxane	Oil	Catalyst poisoning
Ethylene Glycol	Water	WWTP
Glutaraldehyde	Water	WWTP
Methanol	Water	WWTP
Polyether Alcohols	Water	WWTP
THPS	Water	WWTP



- Increased organic load to WWTP
 - Increased food = increased bacteria production
 - Increased food = Settling issues
 - Increased food = Increased O₂ demand
- Solvent Packages
 - Glycols
 - Alcohols
- Biocides
 - Bug Kill



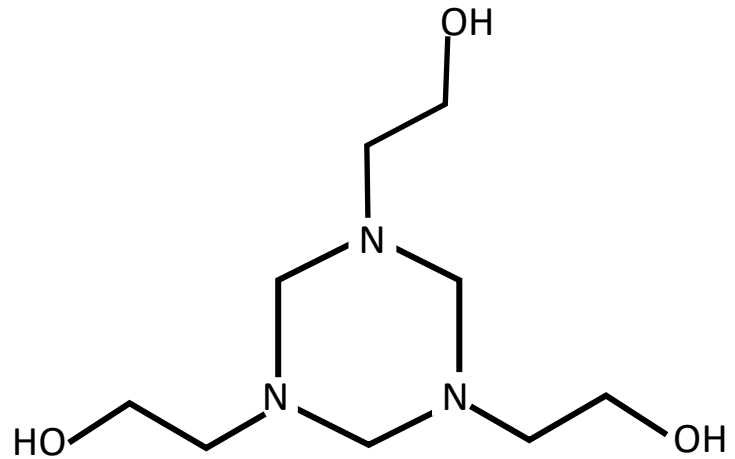
H₂S Scavengers



Triazines

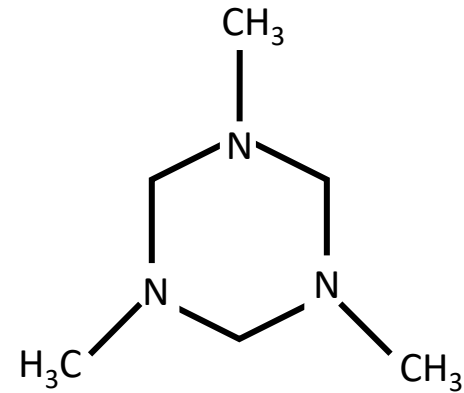
Monoethanol amine triazine

MEA Triazine

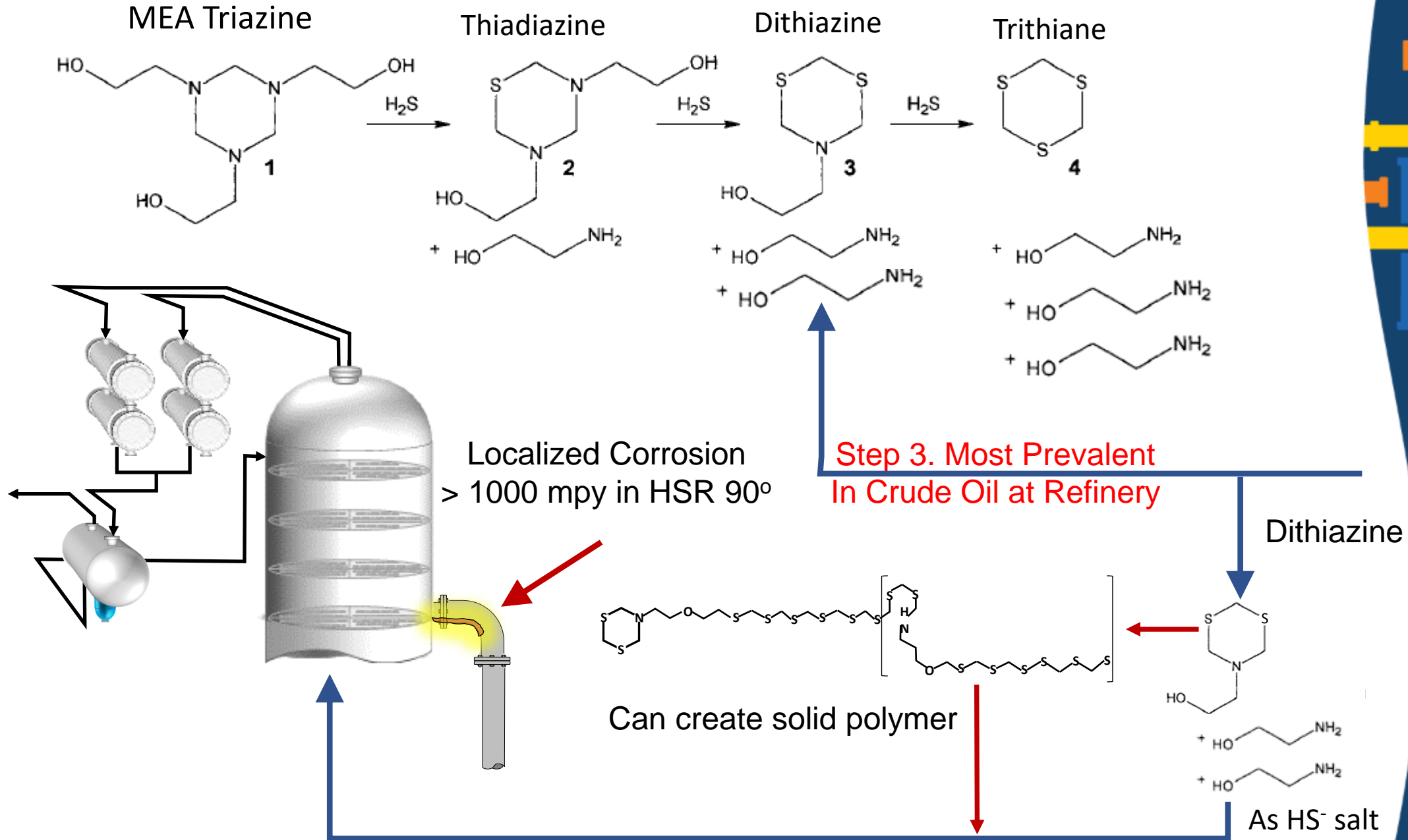


Monomethylamine triazine

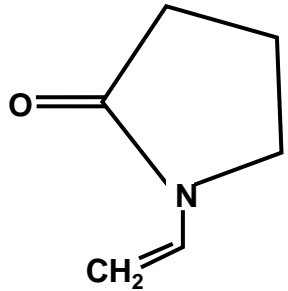
MA Triazine



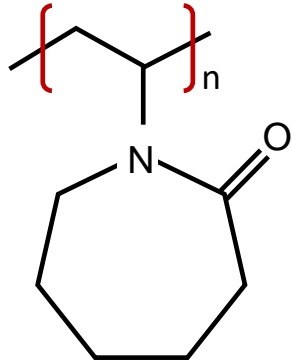
Reaction Steps - MEA Triazine



Low Dosage Hydrate Inhibitors



Vinylpyrrolidone

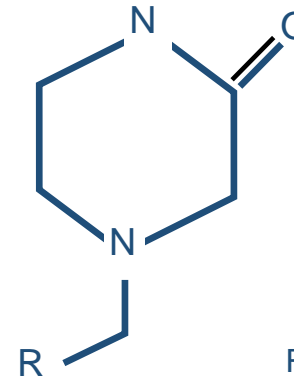


Polyvinylcaprolactam

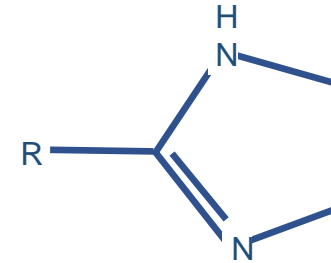
- 10% will partition to water in dealter
- >500 ppm can be toxic at WWTP
- LDHI is expected to decompose in crude distillation unit
- Decomposition products have boiling point at jet fuel and diesel (375 – 600 °F)
- Analysis can be confused with corrosion inhibitors (filmers)
- Commodity hydrate inhibitors are glycols and alcohols

Typical Refinery Corrosion Inhibitor

Pyrimidine



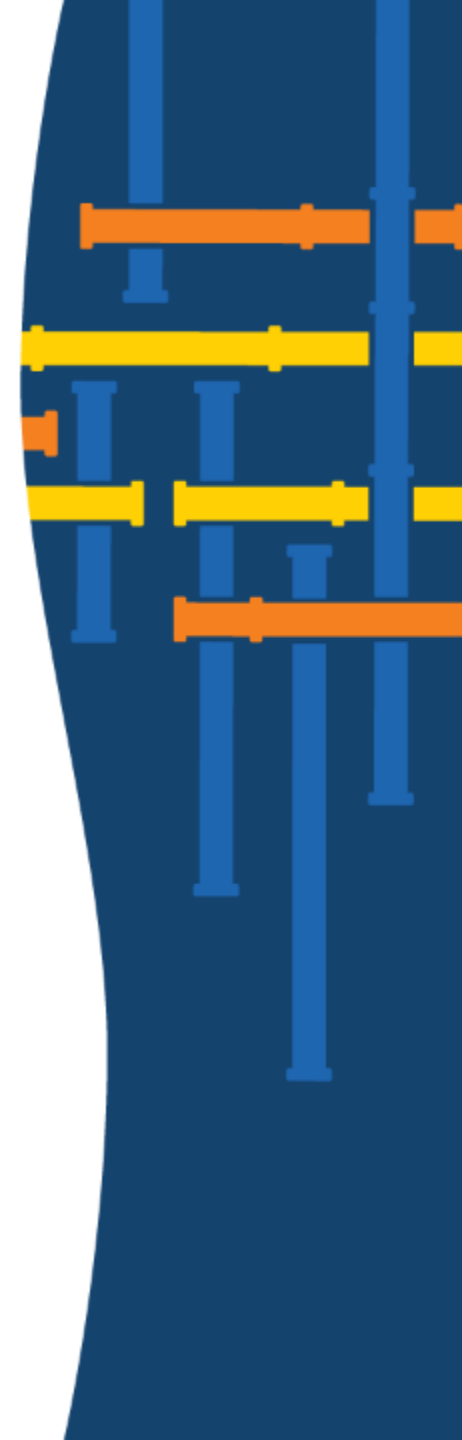
Imidazoline



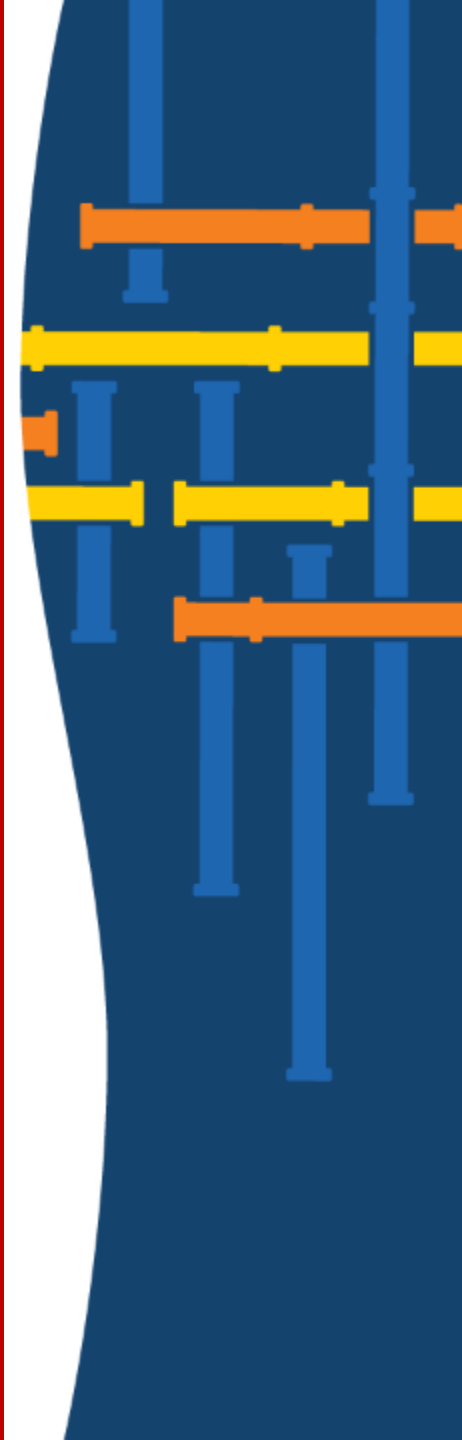
“Tailgate Testing”

Quick Tests for Potential Issues

- **Water retention of crude oil**
 - Mix 10 mls water with 90 mls raw crude
 - Shake well
 - Let settle to determine water retention
- **Asphaltene stabilized emulsion**
 - Take two 100 ml samples of desalter brine or emulsion
 - Add 20 mls heptane to one and 20 mls toluene to other
 - Compare oil content in hydrocarbon phase of two samples
 - If toluene is darker than heptane, potential asphaltenes
- **Is TOC in brine from methanol or glycol**
 - Measure TOC of water
 - Extract water with activated charcoal
 - Difference in value is from glycols
- **High scavenger or acid content in crude**
 - Monitor pH in:
 - Desalter wash water
 - Desalter Brine Water
 - Observe Delta of two values
- **Micro-Emulsion in Crude Oil < 10-micron droplet size**
 - Run one sample with knock out drops
 - Run 2nd sample without knock out drops
 - Delta in water value from micro-emulsion



THANK YOU



UPCOMING WEBINARS –

SEE [AFPM EVENTS PAGE](#) FOR MORE DETAILS AND 2021 DATES

“Mobile Worker OpCo Panel Discussion”

November 18, 2020
2:00 PM Eastern

[Register Here](#)

Description

Sponsored by the AFPM Maintenance Committee, this moderated panel will focus on the justification, infrastructure and use cases for mobile worker technology at facilities.

Participants

- Hardy Kemp, FlintHills Resources
- Jim Irwin, CHS
- Jimmy Jernigan, LyondellBasell
- Paul Simmons, Phillips 66
- Bruce Taylor, Sinclair Oil

“Getting the Most From Your Hydrogen Plant in Challenging Times”

December 3, 2020
2:00 PM Eastern

[Register Here](#)

Description

Sponsored by AFPM's Hydroprocessing Group, this webinar will focus on getting the most from your hydrogen plant in challenging times. Operational advice, industry advancement and guidance for hydrogen plant operations will be discussed.

Participants

- Thor Gallardo, Haldor Topsoe
- Ken Chlapik, Johnson Matthey
- Marco Márquez, Matheson Gas

“Walk the Line and Energy Isolation”

December 8, 2020
2:00 PM Eastern

[Register Here](#)

Description

This webinar will review newly published practice sharing documents. A company case study will be presented, focusing on engaging Maintenance in WTL.

Intended Audience

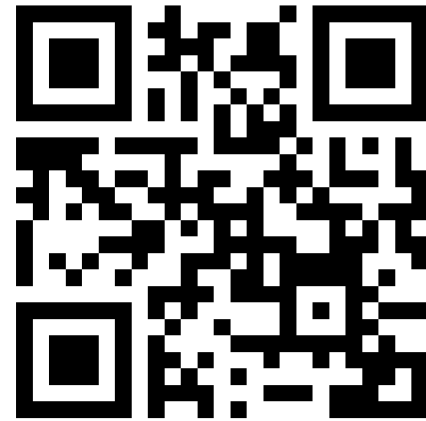
Maintenance, Operations, Safety

Participants

- Amir Anderson, AmSty
- Tjokro Hermanto, AmSty
- Wesley Farrell, LyondellBasell
- Michael Vopatek, LyondellBasell

REQUEST FOR FEEDBACK

Join at
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**THANK YOU FOR YOUR
PARTICIPATION**

The background of the slide is a solid blue color. In the bottom right corner, there are several overlapping, wavy, curved lines in different shades of blue, creating a dynamic, abstract pattern.